

# **2023 Media Kit**

"Let us connect you to the policy world & the key influencers across food & agriculture who connect with us, multiple times daily!"



## Agri-Pulse Weekly Newsletter

Agri-Pulse Newsmakers

**Agri-Pulse West** 

**Agri-Pulse Daily Harvest** 

Agri-Pulse.com

Agri-Pulse Daybreak

**Energy-Pulse Daily** 

Agri-Pulse DriveTime

Conferences

Webinars

**Rates & Specifications** 

**Contact Us** 

Audience Engagement Opportunities

e e e e

**()** 

()

- In-person presentationsWebinarsOpen Mic
- Social media

8

<u>10</u>

11

<u>12</u>

<u>13</u>

<u>14</u>

<u>15</u>

16

<u>18</u>

- Cover wraps
- Banner ads
- Group subscriptions
- Videos/Agri-Pulse TV
- Future Ag Leaders
- Content licensing
- Conferences

2



Sara Wyant President

(630) 247-7142 Sara@Agri-Pulse.com

## Thank You...

...for your interest in Agri-Pulse Communications, Inc., the most trusted and leading source for agriculture and rural policy news and analysis.

I've had a keen interest in agricultural policy going back to my days growing up on the farm in Iowa when my dad would invite our congressman over for dinner and dialogue. I continued to be engaged in covering farm policy issues throughout my career as a journalist.

Launched in 2004, today, "Agri-Pulse is the largest, most experienced ag policy news bureau, with offices in Washington, D.C., and Sacramento, CA." We reach the ag policy opinion leaders, key influencers and marketing executives across the U.S. and around the world who impact ag & food policy.

We hope you will also become a fan of our coverage and choose to use one of our products to help your organization communicate with Capitol Hill, government agencies, agribusiness executives, financial institutions, or the leadership of the top farm and commodity organizations.

Please feel free to contact me or any of our staff members.

Sincerely,

Java R Hyart



# Who We Are...

## Ag, Food & Rural Opinion Leaders

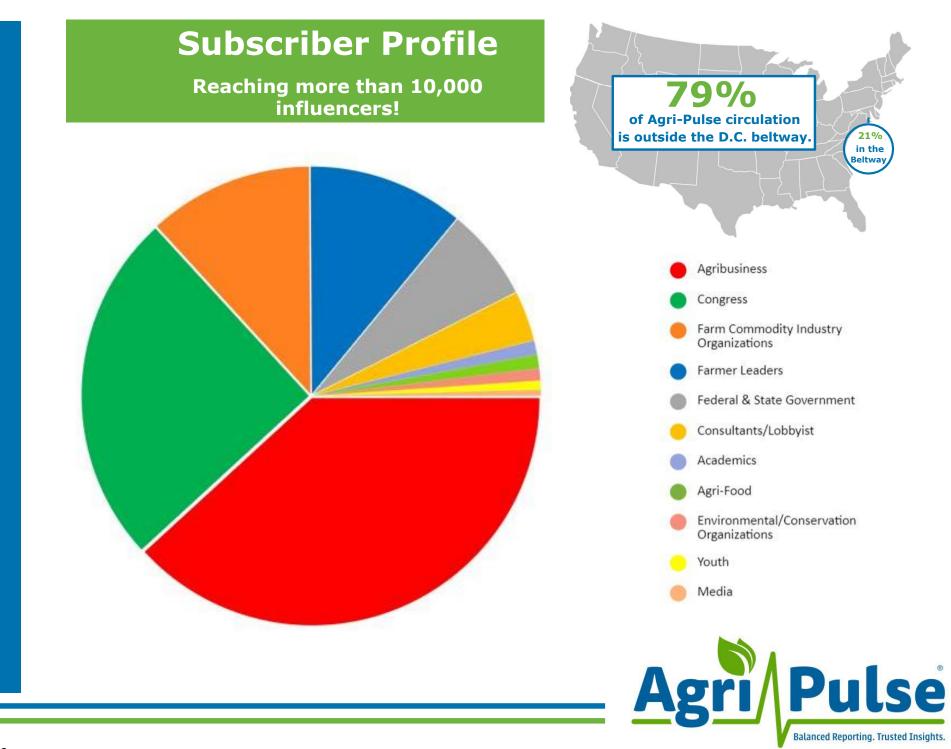
- > Federal legislators & staff involved in agriculture, food & energy
- Governors and state ag department staff in all 50 States
- "C-Suite" & ag policy-minded executives in agri-business, farm retail/co-ops, energy & food industries
- Farmer leaders & staff serving farm commodity, marketing, promotion & trade organizations
- > Ag, food & rural policy influencers across the U.S.



## What We Do...

- Cover all policy aspects of the food, fuel, feed & fiber industries
- Inform our readers about ag policy decisions made in Washington D.C., Sacramento, CA and across the U.S. that impact their productivity, their businesses and their *bottom line*!
- Agri-Pulse is the largest, most experienced news bureau in the U.S. dedicated 100% to covering ag & food policy issues





Agrivpulse Newsletter

## The most trusted & reliable source for in-depth ag & food policy news & analysis

### AgrillPulse Newsletter

### Greetings,

Happy Wednesday, where we are watching congressional Democrats navigate a newer version of their  $\$_{3,5}$  trillion Build Back Better package – trying to figure out what gets scaled back or eliminated. Senate  $\$_{4,6}$  Committee Chairman Debite Stabenow assured us that the bill would still "have something meaningful" when it comes to addressing climate-smart agriculture and forestry, even as the spending range now looks more like  $\$_{3,5}$  trillion.

In this week's newsletter, we look at how funding from the Commodity Credit Corporation is increasingly being used to carry out policy priorities for this administration (and the last one, too). Philip Brasher talked to several insiders about how goals have changed over time and what key lawmakers are saying about how the CCC is being used.

For those of you interested in sustainability, especially as it relates to soybeans, I hope you'll opious for a free webinar Thursday at 1 a.m. contral time. You'll bear from soy leaders representing the United Soybean Board, American Soybean Association and U.S. Soybean Export Conneil about how U.S. growers are responsibility to an expectations from international customers and what it might mean for future export opportunities. <u>You can register by</u> clicking here.

Best regards, Sara Wyant Editor/Publisher Agri-Pulse Communications, Inc. Sara@Agri-Pulse.com Follow Us. <u>::Twitter:</u> Like Us. <u>::Facebook:</u>: Arti-Pulse – Balanced Reporting. Tursted Insights.

### October 06, 2021 | Volume 17, Number 38 Click here to read the full edition as a PDF

USDA's CCC takes on big role as presidents look to fund priorities Successive presidents have ramped up use of a Depression-era tool, USDA's Commodity Credit Corp., to pour billions of dollars into their policy priorities with limited input from Congress. Republicans, who handcuffed Ag Secretary Tom Vilsack's use of the CCC for years, are less resistant now.

'Middle ground' on WOTUS clusive if not impossible EPA Administrator Michael Regan has said repeatedly he wants to craft a "durable" definition of "waters of the United States" in the Clean Water Act — one informed by Supreme Court precedent and input from avariety of stakeholders.

USDA bets big on OIE to help protect US pork trade amid ASF fears The US. Is counting on an expensive campaign to protect nearby territories from African swine fever as well as international respect for the World Organization for Animal Health to protect American pork production and exports.

Virtual fencing allows producers flexibility for cattle grazing It can be costly and time-consuming for ranchers to keep their cattle inside the pasture using just traditional and electric fencing, but researchers are looking into a possible virtual solution. Distributed each week coast to coast to 10,000+ key influencers

## Subscription includes:

- Weekly newsletter
- Daily Harvest
- Instant Updates
- Daybreak
- DriveTime
- Newsmakers
- Full website access
- Discounts on admission to Agri-Pulse events
- Annual special reports

### Group Subscription Pricing at Substantial Discounts

Subscrip	ptions Price	Price/Sub
1	\$797	
5	\$2,687	\$537.40
10	\$4,727	\$472.70
15	\$6,767	\$451.13
20	\$8,767	\$425.48
25	\$10,637	\$410.57
30	\$12,317	\$397.06
50	\$18,497	\$369.94
100	\$31,727	\$317.27
200	\$51,797	\$277.14
200+	Quote Available	



### **Cover Wraps**

A group of fifty or more subscriptions qualifies for a cover wrap promotional page, delivered each week at the top of the Agri-Pulse e-newsletter to that organization's sponsored subscribers. No additional charge!

See page 17 for cover specifications







Now Appearing on...



- Launched in February 2022, presented weekly each Friday
- A 30-minute video/podcast news show created to reach a broader audience base and engage key influencers on the hottest political topics each week
- Agri-Pulse Newsmakers features members of Congress, federal and state officials, farmers, ag and food industry groups and roundtable panelists for debates and discussions
- Commercial sponsorships available in :30 or :15 formats, Agri-Pulse only or in combo with RFD TV
- Appears on Agri-Pulse.com, YouTube, Google Play, iTunes, social media platforms & additional sponsor channels...currently generating 15,000+ views weekly...plus additional reach of RFD TV



# **Agri-Pulse West**

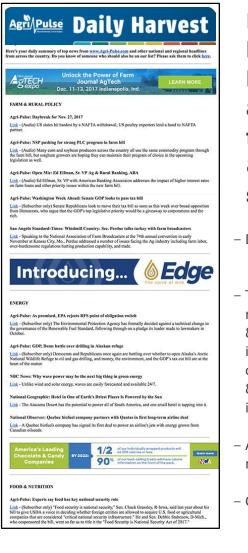
- 3,000+ CAPCA members, 115+ CFBF staff, 100+ legislative staff & more
- Editorial & sales staff based in Sacramento, dedicated to California & western U.S. agriculture
- Weekly newsletter, Daybreak, Daily Harvest, & Instant Updates focused on western ag & food policy issues
- A special <u>"West" tab</u> is included on <u>www.Agri-Pulse.com</u>
- Group & individual subscriptions available
- Annual Agri-Pulse WEST Food & Ag Issues Summit: Sacramento, CA, June 5, 2023



Contact Burke Kennedy, Western Sales Associate, at <u>burke@agri-pulse.com</u>



# Agri Pulse Daily Harvest



Daily email blast of breaking news aggregated from Agri-Pulse & other leading sources

Distributed by 6:00 a.m.
 ET Monday – Friday

 Top news regarding farm & rural policy; energy; food & nutrition; trade & international; conservation, environment & wildlife; farm labor & immigration and more.

 Averaging 45-55% open rates

- Circulation is 5,400+

A must-read resource for anyone needing to stay current on the latest ag & food policy news

### **Banner Ad Pricing**

Туре	Monthly Price
Leaderboard Banner	\$6,267
West Leaderboard Banner	\$2,937
Daily Harvest Combo*	\$7,927
*Both regular and West version included	S

### **Ad Specifications**

 Initial
 Dimensions

 Ad Unit (w x h in px)
 File Types Allowed

 Leaderboard
 728 x 90
 JPG, static GIF, PNG



	Control of the c	Agri-P	ulse.com
<text><text><text><text><text></text></text></text></text></text>	<complex-block><complex-block></complex-block></complex-block>	Monthly Users:	cs 1/1/2022 - 11/30/203 Averages: 85,306 s: 163,054
Image: Section of the section of th	Image: State Stat	Users 938,360	Page Views <b>1,793,590</b>
<text><text><text><text><text><text><text><text><text><text><text></text></text></text></text></text></text></text></text></text></text></text>	<section-header>Returned part of the fuel work that matrix the part of the fuel work that matrix the part of the fuel matrix that matrix the part of the fuel matrix that matrix the part of the fuel matrix the part</section-header>	Sessions 1,193,071	Avg. Session Duration 04:00
<section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header></section-header></section-header></section-header></section-header></section-header></section-header></section-header></section-header></section-header></section-header>	Image: A matrix of the state of the stat	Agri Pulse TV Click here to view.	Agri/Pulse OPEN MIC INTERV Click here to listen.
Restances for the large large set of the set	With the state of the stat	Agr	Pulse



### A highly popular early-morning report about the politics, policies & people involved in food & agriculture

- Daily report with both audio and transcript (8-10 minutes) on current events in ag & food policy
- Emailed Monday-Friday to subscribers by 4 a.m. ET
- > Daybreak-only subscriptions available
- Sponsor recognition available with each daily email
- Circulation is 5,900+

# Subscriptions	Price per sub	Total cost
1	\$407	\$407
5	\$287	\$1,317
10	\$264	\$2,647
25	\$213	\$5,327
35	\$198	\$6,947
50	\$181	\$9,077
100	\$155	\$15,567
150	\$145	\$21,717
200	\$136	\$27,197
500	\$70	\$34,957

Other quotes available

# Agri Pulse Daybreak

### **Click Here To Listen**

Trade groups seek administration help in resolving rail conflict

After another union voted not to ratify a contract with rail carriers last week, more than 300 local, state and national trade associations urged the Biden administration to work to advert a strike during the nation's holiday season.

The Brotherhood of Railroad Signalmen rejected the agreement last week, 60-39%. <u>"BRS members spoke</u> loudly and clearly that their contributions are worth more, particularly when it comes to a basic right of...





### A morning digest of *everything* energy!

- Aggregated headlines and links on energy issues from Agri-Pulse and other leading sources
- Emailed early morning daily, Monday Friday
- Published 48 weeks per year
- Delivered to 750-850 energy legislators on the Hill, & other key influencers
- > Each sponsor can add up to 100 names to receive Energy-Pulse Daily

### **Banner Ad Pricing**

Position	<b>Monthly Price</b>
Top Leaderboard	\$1,250
Center Leaderboard	\$1,250
Lower Leaderboard	\$1,250

### **Ad Specifications**

Ad Unit	Initial Dimensions (w x h in px)	File Types Allowed
Leaderboard	728 x 90	JPG, static GIF, PNG

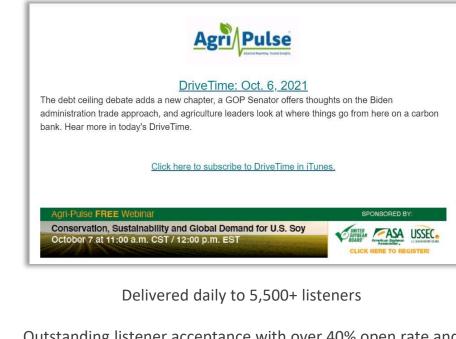




## **Agri-Pulse DriveTime**

A daily podcast with a roundup of the day's top headlines, delivered Monday–Friday at 5 p.m. ET, just in time for afternoon commutes

### Click here to listen.



Outstanding listener acceptance with over 40% open rate and averaging 50k web impressions

Weekly:	\$2,617
Monthly:	\$9,407

### An exclusive commercial opportunity!

- 1) Includes an opening billboard
- 2) 30-second commercial embedded
- 3) Sponsor link recognition in email\*
- 4) Produced 48 weeks per year
- 5) PLUS...

### ...a 120x90 banner ad on Agri-Pulse.com homepage



\*Sponsor link included with full month sponsorship (additional \$500 option for weekly sponsor)



## **Agri-Pulse Conferences**

Participants include legislators, commodity leadership, commodity trade and marketing executives, USDA, ag and food marketing executives, farm organizations, and more.

### Agri-Pulse Ag & Food Policy Summit

- March 20, 2023 Washington D.C. Virtual & in-person event with average attendance of 750+
- A full day program of high-level discussions, panels and presentations addressing the most critical ag and food policy issues of the day, followed by the Agri-Pulse customer appreciation reception and networking opportunities

### Agri-Pulse WEST Food & Ag Issues Summit

- June 5, 2023 Sacramento, CA. Virtual & in-person event with average attendance of 450+
- A full-day program with informative presentations and panel discussions followed by the Agri-Pulse customer appreciation reception and networking opportunities

### Ag Outlook Forum

- September 25, 2023 Kansas City, MO. Virtual & in-person event with average attendance of 350+
- A joint venture with the Agricultural Business Council of Kansas City
- Day-long conference focusing on the ag economy, current issues and challenges facing agriculture and agribusiness, plus networking opportunities







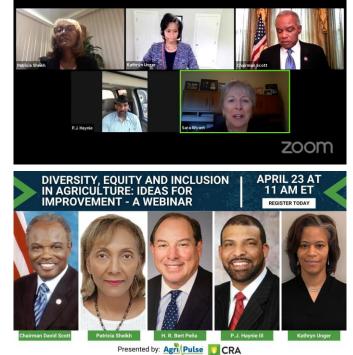


## Webinars

A custom-produced, one-hour webinar with mutual collaboration on content/theme between sponsor and Agri-Pulse

- Typical format is a panel discussion/presentation followed by Q & A
- Managed & moderated by Agri-Pulse
- Potential to reach the Agri-Pulse 50,000+ person database
- Promotions & invitations provided by Agri-Pulse to target audiences
- > All technical, registration and platform support provided
- Webinar content is jointly owned by Agri-Pulse and sponsor
- Webinar is recorded for potential future use by the sponsor
- Sponsor recognition included in all promotions/invitations
- List of registered participants provided to the sponsor
- Webinar promotion on home page of <u>www.Agri-Pulse.com</u> prior to the event
- Net cost \$10,000\*

\* Minimum 30-day notice required. Any changes to elements as outlined may incur additional costs.







## Website Advertising Specifications and Rates

HOME PAGE	Size	Price Per Month
Top/Bottom Leaderboard Combo	o 728 x 90	\$5,697
Open Mic*	300 x 250	\$10,977
Opinion	300 x 250	\$6,967
Newsmakers	300 x 250	\$6,967
Agri-Pulse TV	300 x 250	\$6,967
Lower Half Page	300 x 600	\$6,847
Meet the Lawmaker	300 x 250	\$4,997

Open Mic, Opinion & Agri-Pulse TV appear on all web pages

### \*Includes 60 sec audio ad

ARTICLE/NEWS PAGES	Size	Price Per Month
Top/Bottom Leaderboard C Big Box Lower Half Page	ombo 728 x 90 300 x 250 300 x 600	\$6,987 \$6,337 \$3,957
WEBINARS		
Custom webinar in partne	rship with your company	\$10,000
See page 16 for more web	pinar information	
INSTANT UPDATES		Price Per Month
INSTANT UPDATES728 x 90 banner appeaExclusive sponsorshipMultiple daily exposureDelivered 4,500+ read	25	Price Per Month \$7,557
<ul> <li>728 x 90 banner appea</li> <li>Exclusive sponsorship</li> <li>Multiple daily exposure</li> </ul>	25	\$7,557

\*Includes 30-second spot. Sponsor banner link (728 x 90) included with daily e-blast. Will appear on all web pages. Additional \$500 for weekly sponsorship option.

NEWSMAKERS	Length	Price Per Month	Price Per Week
Agri-Pulse only	30/15 second spots	\$10,000	\$3,000
Agri-Pulse/RFD TV Com	bo	\$11,500	\$3,750

\*Multiple week discounts available

MEET THE LAWMAKER VIDEO	Length	Price Per Month
Meet the Lawmaker	30-second pre-roll	\$2,500
MEET THE FARMHAND VIDEO	Length	Price Per Month

### **Digital Ad Materials Specifications** Initial Maximum Maximum Dimensions **File Types** Initial File Animation Ad Unit (w x h in px)Allowed Load Size Length **Big Box/** 300 x 250 GIF, JPG, PNG, HTML5 40K 15 sec, **Medium Rectangle** 3rd party 3x loops (Desktop, Tablet) tags/tracking maximum Leaderboard 728 x 90 GIF, JPG, PNG, HTML5 40K 15 sec, (Desktop) 3rd party 3x loops tags/tracking maximum GIF, JPG, PNG, HTML5 Leaderboard 468 x 60 40K 15 sec, (Tablet) 3rd party 3x loops tags/tracking maximum Half Page 300 x 600 GIF, JPG, PNG, HTML5 60K 15 sec, (Desktop) 3rd party 3x loops tags/tracking maximum Button 120 x 90 GIF, JPG, PNG 10K Static (Logo) Mobile 320 x 50 GIF, JPG, PNG, HTML5 30K (Desktop) 3rd party tags/tracking Banner: 728 x 90 JPG, PNG Newsletters Big box: 300 x 250 JPG, PNG Cover: 728 px wide JPG, PNG, HTML5





To reach agriculture's premier policy makers and business leaders, put the Agri-Pulse family of information services to work for you.

For marketing solutions, ideas and pricing, contact:

Jason Lutz – <u>jason@agri-pulse.com</u> Tom Davis – <u>tomdavisrmg@outlook.com</u> Allan Johnson – <u>allan@agri-pulse.com</u> Agri-Pulse West: Burke Kennedy – <u>burke@agri-pulse.com</u>

For subscription information, contact: Paige Dye – <u>paige@agri-pulse.com</u>

(573) 873-0800 | <u>www.agri-pulse.com</u>